



An Introduction to Agile Software Development

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Agenda

- How we develop software
- BRUF, BDUF, and DWIM
- What's wrong with relay races, or Why Agile?
- What is Agile development? Prior art?
- When to use Agile
- Requirements: the requested system *versus* the needed system
- How to introduce Agile
- Answer your questions



How We Develop Software

- Determine the need
- **Define/capture** business requirements
 - Note the vocabulary used...
- Design the system, assign the development team and...
 - Harlan Mills: buggy programs
 - Wright Brothers model



BRUF & BDUF

- Big Requirements Up Front
 - No design until all requirements known, defined and captured
- Big Design Up Front
 - No code until the design is done, complete and final
- Works IFF you're religious about sticking to it... but...
 - Request *versus* need!



Waterfall/Relay Race Model

- Waterfall is strictly sequential
 - Strict sequence of stages
 - Mainframe-based; doesn't use modern tech
 - Doesn't accommodate or tolerate change without added cost and time
- A better conceptual model: relay race
 - Isn't a solution for the problem, it's merely a different way of expressing it



Waterfall/Relay Race Model

- Relay races: overlap before baton passed
- Waterfall and relay present a predetermined path and sequence.
 - Neither accommodate change
 - Can't go up the falls or backward in the race
- Multiple attempts to move away including Boehm's spiral model
 - Iterative: planning, risk analysis, development, and customer evaluation



Why Agile

- Thomas Friedman in ***The World Is Flat*** :
"...the flattening of the world has happened faster and changed rules, roles, and relationships more quickly than we could have imagined."
- How do we respond?
- How do we adapt?
- Is your current software development competitive in a flat world?



Why Agile?

- The height of insanity: repeat the same steps & expect different results.
- New approaches and ideas don't just occur out of the void.
- New approaches evolve from conditions in which old ideas no longer appear to work.



Agile Development Basics

Agile Manifesto (<http://www.agilealliance.org/>)

- **Individuals & interactions** Processes & tools
- **Working software** Comprehensive documentation
- **Customer collaboration** Contract negotiation
- **Responding to change** Following a plan

"Uncovering better ways to develop software. Through these efforts, while there is value to the things on the right, we value the left more."



Agile Principles from DSDM 1

1. Active user involvement is imperative
2. Agile teams make decisions
3. Focus on frequent, rapid delivery
4. Acceptance of deliverables: biz purpose
5. Iterative and incremental development

Source: <http://www.dsdm.org/> and

DSDM: Business Focused Development, 2nd Ed,

Jennifer Stapleton (ed), A & W, © 2003



Agile Principles from DSDM 2

6. All changes are reversible
7. Requirements baselined at a high level
8. Testing integrated into process
9. Collaborative and cooperative approach between all stakeholders is essential

Source: <http://www.dsdm.org/> and
DSDM: Business Focused Development, 2nd Ed,
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Essence of Agile

- **The essence part 1: Eliminate waste including**

Partial Work	Unnecessary processes
Additional features	Wasted motion (paper shuffle, <i>etc.</i>)
Context switching	Waiting for something/someone
Bugs/defects...	Communication latency
Implementing out of date requirements.	

- **The essence part 2: Delivering value**

- What generates value?
- Helps identify waste, too.



Agile as an Alternative

- The ultimate goal is working software, sooner that addresses need *vs.* request
 - This is an important driver
 - Old model: delivery long(?) after conception
- Along the way eliminate waste, reduce costs, reduce time to market, and increase quality.
 - Agile requires more testing sooner
- Different methodologies... different sized methodologies different size projects



What Is Agile Development?

- Requirements driven
 - Customers, end-users, stakeholders, during – not before
 - Dynamic Feedback during development, – not after
- Deliver value
 - List the 10 to 20 most important organizational activities
 - Put yourself in the customer's shoes, rate the activity 1 (customers don't care – no value) to 5 (absolutely must have – high value)
- Basis in manufacturing (think JIT)
 - Prior art: automobile industry (Toyota)



What is Agile Development?

- **A**ddaptive
 - **G**oal Driven
 - **I**terative
 - **L**ean
 - **E**mergent approach
- Self-organizing
 - Empowering
 - Collaborative
 - Active customer involvement
 - Frequent delivery
 - Incremental
 - Time-boxed
 - Disciplined
 - Continuous integration
 - Feature driven



Agile Development Includes

- Continuous innovation and integration
 - Deliver **current** customer requirements
- Decreased communication latency
 - Stakeholders actively involved in development
- Testing integrated into the development process
 - Doesn't need or include a separate Q&A cycle
 - Continuous integration, multiple builds
- Product adaptability
 - Doesn't preclude future requirements
 - Adapts to changing requirements



Agile Development Includes

- People and process adaptability
 - Respond rapidly to change
- Short delivery cycles
 - Find smaller "sub-features" to deliver something
 - Meet market window
 - Improve ROI
 - Reduce TNWIM
- Reliable results
 - Support business growth and profitability
 - Does it contribute to business value?



What's Different?

Traditional

Fixed: Functionality /
requirements

Variable (estimates):
People & time (Cost &
schedule)

- The goal is to deliver something!
- Priority determines increment scope.
- A late requirement change in an agile project can be a competitive advantage.
- 60+% *required* features rarely or never used!

Agile

Variable: Functionality /
requirements

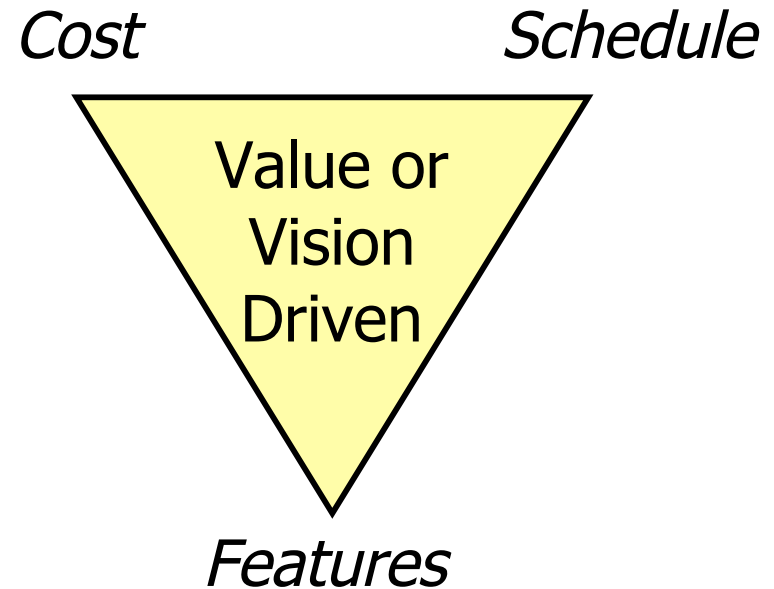
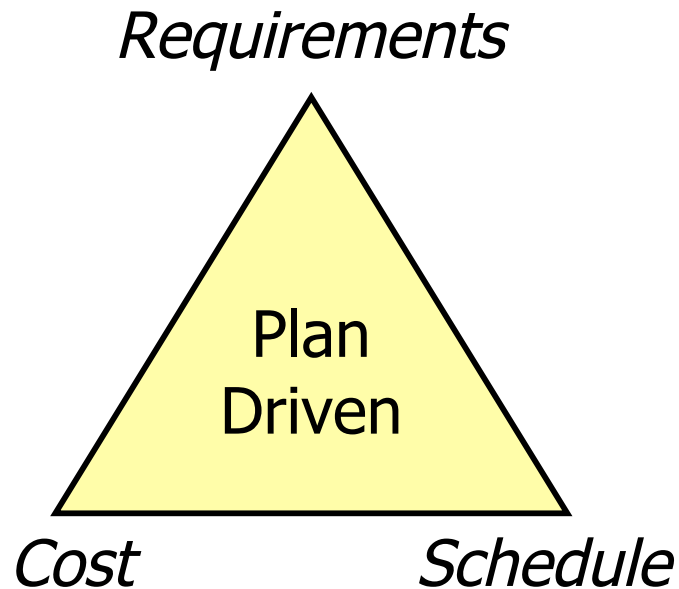
Fixed: People & time

What Different (Visual)?

Predictive
plan

Constraints

Adaptive
process



**Phased-
based**

Estimates

Iterative



What If...?

- What is the difference between a need and a thneed?
 - Thneed => something you think you need
 - What is the difference between the *requested system* and the *needed system*?
- When are requirements defined?
 - Before coding starts or as part of the process?
 - If you're thinking about "capturing" requirements, it's the wrong mindset!!!



What If...?

- ... requirements aren't baselined at a high level that allows detailed requirements to evolve during development, in concert with users (stakeholders)
- The antithesis is an...
 - ...attempt to define a (nearly) complete set of requirements at the beginning.
 - It is the path over the waterfall



Prioritize Requirements

- Synthetic voting
- Must, Should, Might, NITI
 - Must: fundamental to system. Missing, application will be worthless
 - Should: important and may be promoted to must at a later time. Not absolutely critical to the system (at this time), can be used without.
 - Might: more easily left out of increment
 - NITI: not in this increment/iteration



What Happens When?

- Feasibility determines whether or not Agile is appropriate in the organization for this project.
 - Determines if **all** principles fit the project
 - Produces initial outline/plan & optional prototype
- Business study sets baselined high level requirements (functional and non-functional) and their initial priority (set by business need)
 - System architecture definition (initial platforms, & architecture, *etc*). This is allowed to change.



When to Use Agile

- Agile isn't a solution for everything
 - Will the culture support or torpedo it?
- Is functionality visible at the UI?
 - Reports and screens
 - Users verify that software meets needs
 - Agile dictates user involvement
- Can all classes of users be identified?
 - Need complete coverage by users



When to Use Agile

- Large application?
 - If so, can it be split into smaller deliverables?
- Is the project REALLY time constrained?
 - If it isn't, there is no need to compromise deliverables/features, everything must be delivered.
- Requirements flexible & defined only at high level?
 - "Complete" understanding of all deliverables?
 - If yes, you may have too much information.

 Only if customers are & can be available



How to Do Agile???!?!

- Are you sure you want to?
- It's really difficult to do – in part, because
 - It requires testing and...
 - Most programmers don't like to do testing – as an integral part of development.
 - It requires customers...
- Agile development is much more disciplined...
 - Planning, test, code, with continuous integration (either once or multiple times per day)
 - Hard for many groups because of the discipline required.
 - Can be taught/learned



How to Introduce Agile

- Understand the organization
 - Bureaucratic: how quickly, how many steps
 - Hierarchical: tolerate empowerment
 - Innovative: today's cure changes
 - Technical focus: infrastructure suitable
 - Customer focus: with a service mindset
 - Willing to change: how does organization accommodate change



Introduce Agile

- Must be planned and managed just like any other project
 - Don't just "do" Agile
- Gradually (though fiat might be required)
 - Agile is a people-oriented process
 - Get the right people
 - People who want to be involved!
 - Empower them to make decisions
- Are you able to ask the right questions?



Introduce Agile

- Investigate options
 - Crystal, DSDM, RUP, Scrum, XP... ???
- Identify a suitable pilot project
 - Make sure resources are available
 - People and infrastructure
- Set the stage
 - Let people know what to expect
- Define/refine the business value



Introduce Agile

- Start the project
 - Constant prototyping with active user involvement (joined at the hip)
- Monitor progress and process
- What are we learning?
- What did we learn?
- How do you know?
- Are you sure?



Have an Agile Coach

- Coach is not part of any programming team
- Coach should be technically knowledgeable
- Coach responsibility: process first, problem domain second
 - Coach's role is one of conversation, not coding
 - Coach's role is to keep the team on track, not be the CTO of the project
 - Coach's role is assure team can continue development without the coach
 - Game mediator



Process

- In most cases agile process doesn't matter
- Throw out $\frac{3}{4}$ of the (heavy weight) process and get a net improvement in the project and get better quality delivery
- Does infrastructure support strategy?
 - Continuous integration
 - More testing, sooner



Process All Different

- Which is right?
- Common differences between success & failure
 - Success didn't have a lot of process,
 - Did have co-location (and a customer in the room),
 - Communication (including with the customer),
 - Early delivery
 - The failures (at agile) got so caught up in process that deliveries didn't happen (or didn't happen as often as they should)
- Use of a particular agile methodology doesn't distinctly correlate with success or failure
- Pick one that is right for the organization



Success Factors

- Pressure / need for change
- Clear understandable shared vision
- Capacity for change
 - Ability to tolerate a degree of chaos that is part of the process
- Clear first steps / actions
- Customer in the room with developers
- Guidance or help for early projects
- Will asking the difficult questions cause...



Success Factors

- Have the right people (& customers?)?
 - Assign highly skilled, flexible non-rigid people
 - Do they have the right thought process?
 - Are they dedicated & motivated to try something new and see it through?
 - Is there management support?
 - Is there some passion about the possibilities?
- Are the business drivers (value proposition) clearly understood?



It's the Process...

- There isn't a Q&A cycle after development
 - Agile tests more often and sooner
 - Not waterfall!
- End users must be involved during, not after
- If you are PMing and an iteration is late
 - Agile isn't the problem!
 - You aren't the problem, either!
 - Good thing, not bad: address problem earlier
 - Problem might be (and remain) hidden until much later when it would be more expensive to address



Rock the Boat

- In most organizations there really isn't a way to introduce agile without some objection.
- First projects should be important, but not bet the mortgage, mission critical.
 - Important so that there is impetus to complete
 - Not mission critical so that business continues
- Agile development is iterative development
 - Small functional pieces that do something



Really Rock the Boat

- How much documentation or analysis is enough and how much is too much?
- What is the purpose for documentation?
 - Allow new team members to catch up with us
 - Video white board sessions as documentation
 - Audio only, secondary
- Document process
- Defend time devoted to documentation



7 Deadly Sins

- More feedback, not less
- Run tests before/during development, not after
- More code, not more documentation
- Requirements evolve, not BRUF
- User involvement in code, not planning
 - From on-high (BR/DUF) is not agile
- Web front end & try new ideas, not big-bang
- Anticipate change as a competitive advantage, not a cost burden nor a reason for delay



Concept: Agile == Game

- Cooperative game, lets people discuss what happens, "If we do X..."
- Resource limited cooperative game
- Moves consist of communicating
 - All that there is is invention and communication
 - Finite, goal directed



Fallout from the Game

- People make sense of what they're doing
- Become playful about what they are doing.
 - Take that same vocabulary (the game vocabulary) into a live project and people make sense of what they are doing
 - Sense of past with projections into the future.
 - Almost to the point of getting playful and inventing: "That would be (is) a good move."



Summary

- Relay race development doesn't work
- Agile isn't **the** solution to every problem
- Agile development focuses on delivering the needed system that meets dynamic business requirements
- Agile eliminates waste
- Agile means people and process changes
 - Biggest source of resistance: folks who insist BRUF, BDUF & Gantt are the ONLY way



Questions ? ? ?

**If you
don't ask,
who will?**

**If not now,
when?**



**There
aren't any
dumb
questions.**

**The only dumb
question is the
one not asked!**

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Resources (Partial list)

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- <http://www.agilealliance.org/>
- <http://www.agilemodeling.com/>
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Thank You

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